

#### S. LESMANSHIP

The Students of the Phoenix High School have launched a course in salesmanship which is provided by The Curtis Publishing Company of Fhiladelphia, This course has been conducted through more than 7000 schools and has the endorsement of some of the country's leading educators.

Mr. Bailey, Vocational Director for this district, delivered a very interesting lecture, explaining the need for knowledge of salesmanship and demonstrating the principles of selling. Some very worthwhile instructions was gained from this lecture and the students will follow it up with actual sales work securing subscriptions for the Country Gentleman this week outsid of the school hours.

The sales earnings will go towards the purchase of Athletic Equipment whic the school wants very much. The school is divided into two teams, the Maggie with Jeannette Sheets as leader, and the Jiggs with Dorotha McClain as leade Keen rivalry has developed between the opposing sides.

seedent is given a charge

# LUE 3 WHITTE

# PUBLISHED BY THE PHOUNIX HI SCHOOL

BOLZ. ASST. EDITOR ---- H. von der HELLEN. SOCIAL EDITOR----M. WARD. ILLUSTRATOR BOLZ. TYPIST .....F. WATKINS.

# NEW STAFF IS AS FOLLOWS:

CDITOR	-J. RICE.
ASST. EDITORJ	. SHEETS.
SOCIAL EDITORM	. CASTER.
ILLUSTRATORE.	JOHNSON.
TYPISTD.	McCLAIN.

#### CLASS REPORTERS

Senior ---- Caster. Junior ----- Mildred Hughes. Sophomore-----Everett Martin. Freshman-----Ruth Short.

Official publication of the Associated students of the Phoenix High School. Published twice a

nonth during the school year.
Prices are 50¢ a year or 5¢ a copy. Ads are 25¢ for 25 in. and 10¢ an inch for all over that or. two dollars a page.

#### EDITORIAL

have launched a course in sales-. It will be noticed that the names f the new staff is printed in this issue of the Blue and White. This s Mr. Milam's idea of helping the ork and activities that overlap nto the following year.

Such things are given due conideration so that the students ... hat come back here will have some xperience in the activities that re to be carried on a contract

For example the students who are WATCH FOR THE o he Seniors next year are relay and the new paper staff is cained to put out a paper. Every student is given a chance

# April6, 1923

to show his or her ability in some line. By this method the pupil can see what he or she is best fitted for and it is up to the pupil to grasp the opportunities afforded right here in our own High School,

Every thing is done to teach the children management because that is becoming more and more the way of progress in this world. For that reason Mr. Milam looks into the future and educates his coming workers so the activities may be carried right on the following year without a break.

# STAFF NOTES.

The members of the former Staff of the Blue and White wish to thank the patrons of the school and especially the business man of Fhoenix who greatly aided in the publication of the school paper, by the interest shown and the support given. We feel that without this help our school paper could not have been a success.

R. BOLZ--Editor

H. von der Hellen Asst. Editor.

F. Watkins--Typist.

M. Ward--Social Editor.

M. Bolz--Illustrator.

# TRACK MEET PRACTICE.

The Physical Training peroid is a busy peroid now. The baseball throw, races, hurdles, baseball game, broad jump, high jump and all other events are busy working at the same time. We are working hard for the cup.

The following are the leaders of the different events: Mildred Bolz and Dorothea Carless of the baseball throw, Mildred Ward and Dorotha McClain of the cirls hurdles, Harold von der Hellen of the high jump, Floyd Watkins of the broad jump, Frank Denzer of the shot put, Everett Martin of the boys hurdles.

e very mich. The canco DATE OF THE JUNIOR PLAY. BE SURE AND GLT THE NEXT ISSUE WITH ALL THE PARTICULARS.

# SOME MORE OF JOSEPH'S ABSENT-MINDEDNESS

At the Christian Endeavor Banquet while eating our second course of ice-orcam and cake we noticed the girls across from us were watching Joseph pretty close and Joseph observed this too but seeing nothing wrong he kept on eating.

As he went to lay his speen down Lo: and Behold! it was his fork. He had eaten his ice-cream with

his fork.

We don't blame them for watching him. Do you?

## BIRTHDAY GREETINGS

Oh the evening of March 28 a birthday dinner was given in honor of Miss Dorotha McClain's eightcenth birthday at her home in Phoenix. Those present were: Mildred Hughes, Dorotha McClain, Margaret Mote;

nnotte Sheets, Elsie Edwards, Planed Ward, Andrew Stevens, Arlet inderson, Floyd Watkins, Glonn chols, Harold von der Hellen and in Rice.

At 6:45 the guests were served a delicious birthday dinner.

After dinner they played a number of games until 9:30 when the guests departed, having had a very lovely evening, and promising to return a year later to Dorotha's 19th birthday dinner.

# FIRST BASEBALL CAME

The girls have, after trying so long, got to play a Baseball Game. This was with Jacksonville at Mark Jacksonville, Friday evening Marc h

While the girls played Baseball the boys played Tennis. Our girls beat the J'ville girls by the total of 26 to 11.

The boys were also winners in . the Tennis but our girls lost in Tonnis. We are hoping to play many mor games soon.

eno quad las di mi Josef a sid scor

### C. E. B.N UET

Elsie Edw.rds, Marjoria and Elva Caster, Edna Hilderbrand, Joseph Angell and the Gore Girls attended the C. E. Banquet at Modford Thurnday evening March 29.

A very delightful banquet was served at 7:00 and after this while at the table the different C.E's.

s ang little songs.

Arter the supper we went to another room where songs were sang and Mr. Hamilton gave a very interesting talk.

Many Christian Endeavors were rep-

### BIRTHD.Y GREETINGS ON APRIL FOOLS DAY.

On April 1, a birthday dinner was given in the honor of Earl Anderson's 22nd birthday at the home of Mrs. Otto Caster.

Those present were:

Edna West, Marjorie Woods, Elsie Edwards, Elva and Marjorie Caster, ... John Rice, Earl Anderson, Arlott Anderson, Glenn Nichols, and Tommy Caster.

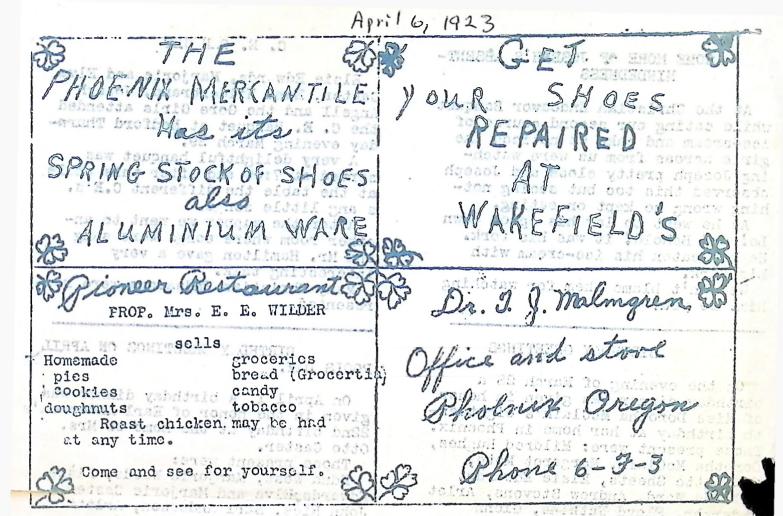
A delightful birthday dinner was served about 1:30. Since it was too stormy to go flower picking, as was planned, the guests spent the afternoon at the house.

They departed about 5:30.

Man is a "worm of the dust." He comes along, wiggles about a while and finally some chicken gets him.

Up to Date She--"Bid you meet any Stage Robbers while you were out West?" He -- "Yes, I took a couple of Chorus girls out for dinner."

Andrew -- "What is the cause of so many divorces?" Margaret -- "Marriages."



EN ROUTE ( contimued from last issue)

It was a very long and sleepless night that I spent, during which I had been unmercifully tossed about by the rocking beat. I felt that it was next to a miracle that the beat had not gone down. George and I were amply supplied with life preservers yet the waves in that storm would soon have beat us to death, even had we been fortunate enough to launch a lifeboat.

Early the next morning we arrived at Juneau, I was awake when we docked and as soon as I realized that the s train of that night of terror was ever and we were safely tied up, I relaxed and went to sleep.

Quite sometime afterwards I heard a loud bang at my door. The severity of the weather had prompted me to remain dressed the night before and so, slipping into my heavy over-coat I was ready to answer the door. As I opened it, I was greeted with a "Halloa! Happy Birthday!"

It was the Captain, and his big "bass trembone" voice was hoarse and deep. His long cold watch the night before had been about all he could stand. His eyes were swollen and blood-shot from loss of sleep and the bitter cold wind and sleet that cut through the pilot-house and swerthe bridge where he had paced up and down; giving orders for the safety of his ship. He handed me two parcel which, on closer ins pection, proved to be a large box of candy and a pair of beautiful seal-skin moccasin After I had thanked him, he told me that we were at Juneau and, if I cared to, I could go on shore and walk around.

(to be continued in the next issue)

Elsie Edwards -- "Why is a cat stail like the world?"
Marjorie Caster -- "It's fur to the end."

When you come to the end of your rope tie a knot in it and hang on.

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